

Wadsworth Amateur Soccer Association  
Profit & Loss Prev Year Comparison  
December 2005 through November 2006

	Dec '05 - Nov 06	Dec '04 - Nov 05	\$ Change	% Change
<b>INCOME</b>				
<b>Concession Inc</b>				
Bothwell Cup	856.60	0.00	856.60	100.0%
GAASA Playoffs	872.26	0.00	872.26	100.0%
Concession Inc - Other	4,205.95	3,681.52	524.43	14.25%
<b>Total Concession Inc</b>	<b>5,934.81</b>	<b>3,681.52</b>	<b>2,253.29</b>	<b>61.21%</b>
1 <b>Donations</b>	220.00	0.00	220.00	100.0%
<b>Fundraising Income</b>				
Akron U Camp	4,100.00	0.00	4,100.00	100.0%
British Challenger	2,338.01	2,577.00	-238.99	-9.27%
Card Income	12,280.00	890.00	11,390.00	1,279.78%
Pictures Incomes	1,830.00	0.00	1,830.00	100.0%
Referee Clinics	0.00	487.25	-487.25	-100.0%
Spirit Wear	358.00	1,520.75	-1,162.75	-76.46%
<b>Total Fundraising Income</b>	<b>20,906.01</b>	<b>5,475.00</b>	<b>15,431.01</b>	<b>281.85%</b>
<b>Miscellaneous Income</b>				
Field Rentals	1,290.00	265.00	1,025.00	386.79%
Int earned	328.71	497.44	-168.73	-33.92%
Miscellaneous Income - Other	0.00	0.00	0.00	0.0%
<b>Total Miscellaneous Income</b>	<b>1,618.71</b>	<b>762.44</b>	<b>856.27</b>	<b>112.31%</b>
<b>Registration Income</b>				
Adult Reg	5,983.00	5,604.75	378.25	6.75%
Fall Regist	41,616.50	43,543.30	-1,926.80	-4.43%
Spring Regist	42,886.25	44,680.75	-1,794.50	-4.02%
Unif reimburs - Mixed w/ Regist	6,828.50	2,760.00	4,068.50	147.41%
<b>Total Registration Income</b>	<b>97,314.25</b>	<b>96,588.80</b>	<b>725.45</b>	<b>0.75%</b>
3 <b>Registration Income - Next Year</b>	<b>18,414.50</b>	<b>0.00</b>	<b>18,414.50</b>	<b>100.0%</b>
<b>Tournament Income</b>				
Tournament - Advertising	1,290.00	600.00	690.00	115.0%
Tournament - Concessions	3,980.90	4,171.36	-190.46	-4.57%
4 <b>Tournament - Games</b>	<b>200.00</b>	<b>1,231.40</b>	<b>-1,031.40</b>	<b>-83.76%</b>
Tournament - Registration	25,800.00	23,595.00	2,205.00	9.35%
Tournament - Spirit Wear	0.00	646.00	-646.00	-100.0%
5 <b>Tournament - Vender Income</b>	<b>245.21</b>	<b>972.44</b>	<b>-727.23</b>	<b>-74.78%</b>
Tournament Income - Other	0.00	0.00	0.00	0.0%
<b>Total Tournament Income</b>	<b>31,516.11</b>	<b>31,216.20</b>	<b>299.91</b>	<b>0.96%</b>
<b>Total Income</b>	<b>175,924.39</b>	<b>137,723.96</b>	<b>38,200.43</b>	<b>27.74%</b>
Registration Income - Next Year	18,414.50			
<b>Total Income for Comparison</b>	<b>\$157,509.89</b>	<b>\$137,723.96</b>	<b>\$19,785.93</b>	<b>14.37%</b>

**FOOT NOTES**

1. Write-off un-cashed checks, with permission of donor
2. Uniform Reimbursement is often mixed with registration income.
3. This number must be backed out for comparison.
4. Rain hampered the games
5. Not as many vendors, no Visualizations or Dick's

**EXPENSE**

<b>Administrative Expenses</b>				
Advertising Promotions	30.18	320.00	-289.82	-90.57%
Bank charges	348.00	353.81	-5.81	-1.64%
Depreciation Expense	0.00	91.61	-91.61	-100.0%
High School Contribution	1,000.00	1,000.00	0.00	0.0%
Mileage	0.00	703.42	-703.42	-100.0%
Misc Expense	0.00	80.92	-80.92	-100.0%
1 <b>Office</b>	<b>2,992.59</b>	<b>5,352.65</b>	<b>-2,360.06</b>	<b>-44.09%</b>
<b>Payroll Expenses</b>				
2 <b>Administrative Wages</b>	<b>6,730.40</b>	<b>9,128.67</b>	<b>-2,398.27</b>	<b>-26.27%</b>
3 <b>FICA Tax</b>	<b>0.00</b>	<b>591.31</b>	<b>-591.31</b>	<b>-100.0%</b>
4 <b>P/R Processing Expense</b>	<b>1,814.86</b>	<b>1,737.39</b>	<b>77.47</b>	<b>4.46%</b>
<b>Payroll Taxes</b>	<b>1,283.61</b>	<b>1,032.31</b>	<b>251.30</b>	<b>24.34%</b>
<b>workmans comp</b>	<b>697.84</b>	<b>575.76</b>	<b>122.08</b>	<b>21.2%</b>
<b>Total Payroll Expenses</b>	<b>10,526.71</b>	<b>13,065.44</b>	<b>-2,538.73</b>	<b>-19.43%</b>
5 <b>player refund</b>	<b>1,553.50</b>	<b>0.00</b>	<b>1,553.50</b>	<b>100.0%</b>
Postage	156.00	155.40	0.60	0.39%
Rent Paid	1,440.00	1,440.00	0.00	0.0%
<b>Total Administrative Expenses</b>	<b>18,046.98</b>	<b>22,563.25</b>	<b>-4,516.27</b>	<b>-20.02%</b>
<b>Adult League</b>				
NOASA	3,951.00	4,619.00	-668.00	-14.46%
<b>Total Adult League</b>	<b>3,951.00</b>	<b>4,619.00</b>	<b>-668.00</b>	<b>-14.46%</b>
<b>Field Operations</b>				
Field equipment	558.00	841.09	-283.09	-33.66%
Field Lining	9,473.50	9,010.84	462.66	5.13%
Field Maint	7,214.12	8,209.29	-995.17	-12.12%
Field Wages	6,365.78	5,414.00	951.78	17.58%
Gasoline	782.52	587.70	194.82	33.15%
Improvements	700.00	314.85	385.15	122.33%
Tractor Repair	150.37	797.12	-646.75	-81.14%
<b>Total Field Operations</b>	<b>25,244.29</b>	<b>25,174.89</b>	<b>69.40</b>	<b>0.28%</b>
<b>Fundraising Exp</b>				

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Akron U Clinic	5,000.00	0.00	5,000.00	100.0%
British Soccer Challenge	2,663.93	2,711.60	-47.67	-1.76%
Card Expense	4,420.00	3,800.00	620.00	16.32%
Referee Clinics	0.00	319.00	-319.00	-100.0%
Spirit Wear	0.00	2,660.28	-2,660.28	-100.0%
<b>Total Fundraising Exp</b>	<b>12,083.93</b>	<b>9,490.88</b>	<b>2,593.05</b>	<b>27.32%</b>
<b>In House</b>				
Copies, Forms & Supplies	281.01	984.75	-703.74	-71.46%
OYSAN Fees	4,316.25	4,917.00	-600.75	-12.22%
Referee Fees & Costs	2,571.28	2,551.05	20.23	0.79%
Trophies & Awards	1,839.72	2,592.04	-752.32	-29.02%
Uniforms-Fall	3,544.65	3,287.80	256.85	7.81%
Uniforms-Spring	3,652.30	3,932.11	-279.81	-7.12%
<b>Total In House</b>	<b>16,205.21</b>	<b>18,264.75</b>	<b>-2,059.54</b>	<b>-11.28%</b>

FOOT NOTES

1. Nov '05 had software, copier and CPA costs that we did not have in '06
2. Laura donated more time for tournament and the like, so costs were less.
3. FICA is now with other payroll taxes
4. This is still too much for our small payroll
5. Unusual how many people canceled after paying

<b>Concessions</b>				
Concession	3,072.00	3,725.71	-653.71	-17.55%
Concessions Manager Wages	2,158.64	1,979.00	179.64	9.08%
Medina Health Dept	225.72	218.68	7.04	3.22%
Concessions - Other	0.00	134.40	-134.40	-100.0%
<b>Total Concessions</b>	<b>5,456.36</b>	<b>6,057.79</b>	<b>-601.43</b>	<b>-9.93%</b>
<b>Player Development</b>				
Coach Training and Meetings	700.00	980.91	-280.91	-28.64%
Coaches Refunds	540.00	6,103.00	-5,563.00	-91.15%
Player Assessment Fee	750.00	0.00	750.00	100.0%
Trainer Fees	4,150.00	0.00	4,150.00	100.0%
Player Development - Other	311.84	0.00	311.84	100.0%
<b>Total Player Development</b>	<b>6,451.84</b>	<b>7,083.91</b>	<b>-632.07</b>	<b>-8.92%</b>
<b>Rec League</b>				
Coaches Shirts	0.00	1,127.35	-1,127.35	-100.0%
Copies, Forms & Supplies	683.91	360.00	333.91	95.4%
GAASA Referee Fees & Costs	5,252.00	0.00	5,252.00	100.0%
GAASA Registration Fees	16,788.00	14,552.50	2,235.50	15.36%
Playoff Expense	0.00	120.00	-120.00	-100.0%
Uniforms				
Rec. Uniforms Fall	5,555.21	13,197.60	-7,642.39	-57.91%
Rec. Uniforms Spring	2,830.52	11,344.50	-8,513.98	-75.05%
<b>Total Uniforms</b>	<b>8,385.73</b>	<b>24,542.10</b>	<b>-16,156.37</b>	<b>-65.83%</b>
<b>Total Rec League</b>	<b>31,109.64</b>	<b>40,691.95</b>	<b>-9,582.31</b>	<b>-23.55%</b>
<b>Select League</b>				
AASL Fees & Costs	230.00	1,317.00	-1,087.00	-82.54%
NOGSL Fees & Costs	175.00	1,120.00	-945.00	-84.38%
<b>Total Select League</b>	<b>405.00</b>	<b>2,437.00</b>	<b>-2,032.00</b>	<b>-83.38%</b>
<b>Tournament Expenses</b>				
Advertising & Promotion	375.00	125.00	250.00	200.0%
Concessions	435.00	1,109.26	-674.26	-60.79%
Copies, Forms & Supplies	905.94	260.10	645.84	248.3%
Emergency crew	1,100.00	1,125.00	-25.00	-2.22%
Entertainment Games	936.00	797.50	138.50	17.37%
Equipment	2,267.26	2,272.12	-4.86	-0.21%
Misc	61.40	415.86	-354.46	-85.24%
Programs	1,945.41	1,384.00	561.41	40.56%
Ref Fees	5,330.00	6,724.75	-1,394.75	-20.74%
Refunds	0.00	1,009.00	-1,009.00	-100.0%
Spirit Wear	0.00	440.00	-440.00	-100.0%
Trophies & Awards	11,651.50	6,281.00	5,370.50	85.5%
<b>Total Tournament Expenses</b>	<b>25,007.51</b>	<b>21,943.59</b>	<b>3,063.92</b>	<b>13.96%</b>
<b>Total Expense</b>	<b>143,961.76</b>	<b>158,327.01</b>	<b>-14,365.25</b>	<b>-9.07%</b>
<b>NET INCOME</b>	<b>31,962.63</b>	<b>-20,603.05</b>	<b>52,565.68</b>	<b>na</b>
<b>Registration Income - Next Year</b>	<b>18,414.50</b>			
<b>NET INCOME FOR COMPARISON</b>	<b>\$13,548.13</b>	<b>-\$20,603.05</b>	<b>\$34,151.18</b>	<b>na</b>

FOOT NOTES

1. Uniform inventory is still substantial from all the purchases in '05, some of the uniforms sold in '06 were certainly from '05.
2. \$2,748 of this number were for '05 Tourney expenses